

# Price list 2019\_B2B



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correct as of: 10/2018

Price per

Ceiling fixtures/suspended items		
<b>1. Hanging points in existing on-site hanging grid (reflected ceiling plan available on request)</b>		
<b>Halls A1–A4 and B5–B7, parts of halls B1–B4 (depending on ceiling height above your exhibition space):</b>		
3130401C	Steel cable fixture, up to 24 m ceiling height, max. load 50 kg	121,13
3130402C	Fitting a connection lead 230 V/3 kW, up to 24 m ceiling height	94,09*
<b>Parts of halls B1–B4 (depending on ceiling height above your exhibition space):</b>		
3130101C	Steel cable fixture, up to 7 m ceiling height, max. load 50 kg	63,81
3130102C	Fitting a connection lead 230 V/3 kW, up to 7 m ceiling height	45,42*
<b>2. Hanging points outside the existing on-site hanging grid</b>		
<b>Halls A1–A4, B5–B7, and parts of B1–B4 (Depending on ceiling height above exhibition space):</b>		
3130406C	Joining two steel cables to create the desired hanging point	236,85
3130407C	Auxiliary construction to create the desired hanging point (for example beneath ventilation unit)	on request**
3130408C	Auxiliary construction hanging points, max. load 50 kg, perpendicular	115,72
<b>Parts of halls B1–B4 (depending on ceiling height above exhibition space):</b>		
3130107C	Auxiliary construction to create the desired hanging point (for example beneath ventilation unit)	on request**
3130106C	Auxiliary construction hanging points, max. load 50 kg, perpendicular	58,40
* The connection power required for this purpose must be taken into account when dimensioning the standard main power connection.		
** The costs for the auxiliary construction are based on the prices / meter aluminum crossbar as well as the prices / steel cable suspension mentioned under point 1.		
<b>3. Attachments</b>		
3130501C	to rent: chain block	48,67
3130502C	to rent: motorised chain hoist	on request
3130503C	Setting suspended fixture to right height	37,85
3130505C	End-to-end connection with attachment link in accordance with BGV C1 [trade association safety regulation]	16,22
3130509	Light and crossbeam technology: we request a return call	on request
3130510C	Installation/regging of loads	on request
3130981	Installation	60,56/hour
3130982C	Installation incl. work platform	112,48/hour
<b>Compressed-air connection</b>		
Cool-dried air, laying of pipes to quoted connection point, 1 stopcock relevant to the air quantity ordered		
3140101C	1 – 300 litre/min.	582,93
3140102C	301 – 500 litre/min.	697,57
3140103C	501 – 1000 litre/min.	1.475,17
3140104C	1001 – 1500 litre/min.	1.815,84
3140105C	1501 – 2000 litre/min.	2.270,07
3140106C	2001 – and over litre/min.	on request
Additional compressed air requirements and early or longer supplies are offered as special services. Special services are charged at an hourly rate of EUR 48.00 plus VAT.		
<b>Electrical installations</b>		
Minimum requirement: Before electricity can be supplied to the stand, either an AC feed line or a three-phase supply lead must be ordered.		
<b>AC Power supply incl. fault current system</b>		
3110101C	Stand feed line up to 3 kW AC, including 1 earthed socket Lower specification for AC power supply (please give without fail, otherwise a standard 3 kW will be calculated) AC power supply: 1 kW or 2 kW	118,45
<b>Three-phase supply including meter, main switch and fault current system</b>		
3110201C	Three-phase current up to 5 kW	Price also apply to outdoor exhibition area 138,43
3110202C	Three-phase current up to 10 kW	Price also apply to outdoor exhibition area 197,35
3110203C	Three-phase current up to 15 kW	Price also apply to outdoor exhibition area 319,04
3110204C	Three-phase current up to 30 kW	Price also apply to outdoor exhibition area 521,28
3110206C	Three-phase current up to 45 kW	Price also apply to outdoor exhibition area 804,64
3110207C	Three-phase current up to 60 kW	Price also apply to outdoor exhibition area 1.013,37
3110208C	Three-phase current up to 80 kW	Price also apply to outdoor exhibition area 1.340,55
For connections over 5 kW, an invoice is issued for the actual amount used. The price per kW is EUR 0.41, including the event organiser's own power usage, plus statutory VAT.		
The above prices apply to connections up to 80 kW. For every additional kW an additional charge of EUR 17,82 will be levied.		
3110205C	additional kW above 80 kW	17,82
<b>Sockets without stand feed line</b>		
3110301C	additional earthed socket	Price also apply to outdoor exhibition area 37,85
3110302C	Three-phase socket CEE 16 A	Price also apply to outdoor exhibition area 60,05
3110303C	Three-phase socket CEE 32 A	Price also apply to outdoor exhibition area 71,89
3110304C	Three-phase socket CEE 63 A	Price also apply to outdoor exhibition area 88,17
3110305C	Three-phase socket CEE 125 A	Price also apply to outdoor exhibition area 168,71
3110306C	Extension cord, tripple socket	8,14
<b>Distribution</b>		
3110401C	combination of distribution up to 10 sockets	179,22
3110406C	fuse distribution up to 15 kW	159,65
3110407C	fuse distribution up to 30 kW	206,00
3110408C	fuse distribution up to 80 kW	386,25
<b>Connection of electrical equipment provided</b>		
3110501C	Connection up to 5 kW	26,47
3110502C	Connection up to 10 kW	38,93
3110503C	Connection up to 15 kW	49,44
3110504C	Connection up to 30 kW	58,40
3110505C	Connection from 30 kW	95,17
<b>Testing of electrical equipment provided</b>		
3110601C	Appliances up to 3 kW	29,20
3110602C	Appliances up to 30 kW	42,18
3110603C	Appliances from 30 kW	54,59

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		Price per
<b>Lighting</b>		
3110706C	LED spotlight ready for wall fitting	60,77
3110707C	Spotlight assembly consisting of 3 x HQI 150 W on 1m mounting ready for ceiling fitting, light spots approx. 4.5m	264,71
3110801C	Depending on the stand construction, it may be necessary for the construction to be earthed at a fee of EUR 28,12. Our contractor will ascertain the necessity of this and carry out any necessary work while the stand is being constructed.	28,12
<b>Floor coverings</b>		
2103201C	<u>Carpet, Rib weave, incl. foil cover and removal</u> standard colours: black (2103201C), silver (2103202C), dark grey (2102203C) grey (2103204C), cobalt (2103205C), blue (2103206C), dark green (2103207C) green (2103208C), dark red (2103209C), red (2103210C), orange (2103211C) different colours on request	9,73 / sqm
2103272C	<u>Carpet, Velour, incl. foil cover and removal</u> standard colours: black (2103272C), sapphire blue (2103270C), dark grey (2103273C), richelieu red (2103275C), dark blue (2103271C), ivory (2103274C) different colours on request	17,30 / sqm
2103220C	<u>Carpet, Needle felt, incl. foil cover and removal</u> standard colours: black (2103220C), granite grey (2103221C), grey (2103222C), white (2103228C), yellow (2103229C), red (2103227C), light blue (2103260C) grass green (2103262C), cobalt (2103263C), dark red (2103264C), orange (2103265C), emerald (2103266C) different colours on request	14,06 / sqm
2103242C	<u>PVC, incl. foil cover and removal</u> with nubs, dark grey (2103242C), only with nubs (2103240C), white (2103243C)	27,04 / sqm
<b>Information and communications technology</b>		
<b>Internet (LAN) + Office equipment</b>		
4001005C	<b>Internet access (4 Mbit/s, shared) for up to three connections/terminals</b> Provision of an Internet connection with private IP address and support from our service partners throughout the entire period of use. Set-up of an Internet connection for up to three customer terminals. No additional charges will be incurred. Requirements: functional PC/Mac/laptop with Ethernet network card, operating system with hardware and software already set up. (TCP/IP protocol and Internet browser)	410,97
4001009C	<b>Internet access (10 Mbit/s, shared) for up to three connections/terminals</b> Provision of an Internet connection with private IP address and support from our service partners throughout the entire period of use. Set-up of an Internet connection for up to three customer terminals. No additional charges will be incurred. Requirements: functional PC/Mac/laptop with Ethernet network card, operating system with hardware and software already set up. (TCP/IP protocol and Internet browser)	627,27
4001017C	<b>Surcharge for public IP</b> (only available in combination with item 4001005 or 4001009)	50,47
4002001C	<b>Internet access for an additional terminal (4/10 Mbit/s, shared)</b> Integration of an additional exhibitor computer into an existing multi-workstation Internet solution (increased number of terminals). Requirements: Windows 98, 2000, NT 4.0, XP, Vista, Mac OS X 10.5 (TCP/IP protocol and Internet browser)	91,67
4002002C	<b>Multimedia computer incl. software (German, English)</b> Provision of a computer incl. 19" TFT display, mouse, keyboard, network card, Windows Vista and MS Office Standard 2007, including function test and support from our service partners throughout the entire period of use. Requirements: a LAN and Internet connection is not included and must be ordered separately.	226,60
4002003C	<b>Laptop (keyboard only available with German layout) incl. software (German, English)</b> Provision of a laptop with a 15" display, network card, Windows Vista and MS Office Standard 2007, including function test and support from our service partners throughout the entire period of use. Requirements: a LAN and Internet connection is not included and must be ordered separately.	236,90
4002004C	<b>Office laser printer</b> Included: provision of a black and white laser printer with USB and LAN connection, two paper feeds (incl. 150 sheets of paper for each), a minimum speed of 12 pages a minute and support from our service partners throughout the entire period of use. Requirements: a LAN and Internet connection is not included and must be ordered separately.	169,95
4001001C	<b>Plain paper fax machine</b> Provision of a fax machine with 100 sheets of A4 paper incl. TAE connection (1 phone number), system connection, function test at exhibitor's stand and support from our service partners throughout the entire period of use.	206,00
4001004C	<b>Subscriber connection with phone, digital</b> Provision of a digital subscriber connection with corded phone system, 1 phone number per stand, incl. PNT-E, function test and support from our service partners throughout the entire period of use.	166,96
4001003C	<b>Subscriber connection, digital</b> Provision of a digital subscriber connection with 1 phone number per stand, incl. PNT-E, function test and support from our service partners throughout the entire period of use. Requirements: a phone is not provided. DSL is not available through this connection.	140,18
4001002C	<b>Subscriber connection, analogue (a/b)</b> Provision of an analogue (a/b) subscriber connection with 1 phone number per stand, incl. TAE socket, function test and support from our service partners throughout the entire period of use. Requirements: a phone is not provided. DSL is not available through this connection.	135,96
<b>WI-FI</b>		
4001024C	<b>Provision of a wireless access point 4 Mbit</b> Providing a wireless router with a protected access to the Internet (4 Mbit/s) for WLAN-enabled devices by definition. The wireless access point with 4 Mbit/s is suitable to a maximum of 25 users. Wireless access point: IEEE 802.11a/g/n Standard, Compatible with 802.11a/g/n, WPA Personal/WPA Enterprise WPA2 Personal/WPA2 Enterprise WPA2-PSK/AES, 64/128-bit Data Encryption	592,25

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4001025C	<p><b>Provision of wireless access point 10 Mbit</b>                      Providing a wireless access point with a protected access to the Internet (10 Mbit/s) for WLAN-enabled devices by definition. The wireless access point with 10 Mbit/s is suitable to a maximum of 25 users.                      Wireless access point: IEEE 802.11a/g/n Standard, Compatible with 802.11a/g/n, WPA Personal/WPA Enterprise WPA2 Personal/WPA2 Enterprise WPA2-PSK/AES, 64/128-bit Data Encryption</p>	798,25
4001030C	<p><b>Wi-Fi on the 100 m<sup>2</sup> stand</b>                      Provision of Wi-Fi on the stand to provide Internet to users. Distribution is limited to 100 square metres. The speed for individual users is 4-16 Mbits/s depending on the level of use and logged on users. An individually adapted SSID (network name) and PSK (password) will be handed over. The solution is designed for simultaneous use of 50 end devices.</p>	795,00
4001031C	<p><b>Wi-Fi on the 200 m<sup>2</sup> stand</b>                      Provision of Wi-Fi on the stand to provide Internet to users. Distribution is limited to 200 square metres. The speed for individual users is 4-16 Mbits/s depending on the level of use and logged on users. An individually adapted SSID (network name) and PSK (password) will be handed over. The solution is designed for simultaneous use of 80 end devices.</p>	990,00
4001032C	<p><b>Wi-Fi on the 300 m<sup>2</sup> stand</b>                      Provision of Wi-Fi on the stand to provide Internet to users. Distribution is limited to 300 square metres. The speed for individual users is 4-16 Mbits/s depending on the level of use and logged on users. An individually adapted SSID (network name) and PSK (password) will be handed over. The solution is designed for simultaneous use of 100 end devices.</p>	1.200,00
4001033C	<p><b>Wi-Fi for up to 10 users (one end device per user)</b>                      Provision of Wi-Fi access data for a maximum of 10 end devices. This applies to the full duration of the event including the official set up day and first dismantling day. Internet access can be used in all halls used for the event. The 5 GHz frequency band will be used to ensure the maximum possible performance. The speed for individual users is 4-16 Mbits/s depending on the level of use.</p>	499,00
4001034C	<p><b>Wi-Fi for up to 25 users (one end device per user)</b>                      Provision of Wi-Fi access data for a maximum of 25 end devices. This applies to the full duration of the event including the official set up day and first dismantling day. Internet access can be used in all halls used for the event. The 5 GHz frequency band will be used to ensure the maximum possible performance. The speed for individual users is 4-16 Mbits/s depending on the level of use.</p>	799,00
4001035C	<p><b>Wi-Fi for up to 50 users (one end device per user)</b>                      Provision of Wi-Fi access data for a maximum of 50 end devices. This applies to the full duration of the event including the official set up day and first dismantling day. Internet access can be used in all halls used for the event. The 5 GHz frequency band will be used to ensure the maximum possible performance. The speed for individual users is 4-16 Mbits/s depending on the level of use.</p>	899,00
4001036C	<p><b>Wi-Fi for up to 100 users (one end device per user)</b>                      Provision of Wi-Fi access data for a maximum of 100 end devices. This applies to the full duration of the event including the official set up day and first dismantling day. Internet access can be used in all halls used for the event. The 5 GHz frequency band will be used to ensure the maximum possible performance. The speed for individual users is 4-16 Mbits/s depending on the level of use.</p>	1.399,00
4001037C	<p><b>Wi-Fi LAN adapter</b>                      The adapter can be used for end devices without Wi-Fi. This adapter connects wired end devices with the Wi-Fi. Every end device integrated with an adapter counts as one user.</p>	250,00
4001026C	<p><b>Charge for registration of own WLAN access point at booth</b></p>	72,10
<b>Stand cleaning</b>		
3230100C	<p><b>One-off cleaning service</b> - Prior to the day 1 of the event, hourly rate (29,97 EUR)                      Cleaning of floor surfaces (vacuum-clean carpets, wash other floor surfaces), Carpet shampoo clean, Glass cleaning, Stand walls, Tables and chairs, Exhibits, Display cabinets, Shelves</p> <p>It is difficult to assess beforehand how much cleaning effort is necessary after stand assembly. Therefore, cleaning prior to the first day of the event is charged per hour, depending on the actual work time. Cleaning is carried out on the night before the event starts.</p> <p><b>Daily cleaning</b> - From day 2 of the event                      Daily stand cleaning for the duration of the event (from day 2 of the event) includes:                      Cleaning of floor surfaces such as linoleum, either washing or sweeping with wax shavings, Vacuum-cleaning of carpets, surfaces or tiles, Emptying of waste-paper baskets, Wiping down of tables and chairs.</p> <p>Cleaning prior to day one is NOT included in the daily cleaning! Please order cleaning prior to day one separately.</p>	<p>on effort</p> <p style="text-align: center;">Costs will be calculated per hour</p> <p>29,97/hour</p>
3230201C	up to 49 m <sup>2</sup>	per day:
3230202C	50 – 99 m <sup>2</sup>	flat rate 31,11
3230203C	100 – 249 m <sup>2</sup>	0,56/m <sup>2</sup>
3230204C	250 – 499 m <sup>2</sup>	0,50/m <sup>2</sup>
3230205C	over 500 m <sup>2</sup>	0,46/m <sup>2</sup>
		0,42/m <sup>2</sup>
3230300	<p><b>Special cleaning service / One-off cleaning</b>                      Floors, Shampooing carpet, Display cases, Exhibits, Wiping down tables and chairs, Sand walls, Cleaning glass or shelves</p>	<p>on effort</p> <p style="text-align: center;">Costs will be calculated per hour</p> <p>29,97/hour</p>
<b>Shell Scheme packages</b>		
<p>All shell scheme packages at a glance:  <a href="#">Shell Scheme packages</a></p>		
<b>Furniture Packages</b>		
<p>all furniture packages at a glance:  <a href="#">Furniture Packages</a></p>		
<b>Additional stand equipment</b>		
<p>Additional stand equipment at a glance:  <a href="#">Additional stand equipment</a></p>		
<b>A receipt of our offer:</b>		
<b>Partitions, carpets, stand fittings in addition to the stand package</b>		
L401002C	<p><b>Floor coverings:</b> per m(L)  <u>Continuous rep carpeting</u>, incl. protective coating and removal,                      Standard colours: grey (L401008C), green (L401005C), anthracite (L401009C), dark blue (L401007C), blue (L401006C), red (L401004C), beige (L401002C), black (L401010C), orange (L401003C)                      other colours on request at extra cost</p>	10,82/sqm
L403002C	<p><u>Continuous velour carpeting</u>, various colours on request, incl. protective coating and removal                      Standard colours: grey (L403008C), green (L403005C), anthracite (L403009C), dark blue (L403007C), blue (L403006C), red (L403004C), beige (L403002C), black (L403010C), orange (L403003C)                      other colours on request at extra cost</p>	18,39/sqm

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L401060C	Laminat flooring, wood effect upon request, incl. Chipboard underlay and removal	63,81/sqm
L401051C	PVC flooring walnut	20,40/sqm
L401052C	PVC flooring mocha oak	20,40/sqm
L401053C	PVC flooring grey oak	20,40/sqm
L401054C	PVC flooring natural oak	20,40/sqm
L401072C	Raised floor h=approx. 10 cm incl. fascia and aluminum edging on open stand sides, flooring to be ordered separately	61,65/sqm
L404310C	Pedestal, white, plate all-round rim additional 1 cm	80,04/sqm
L404320C	Pedestal, white, plate all-round rim additional 1 cm	66,42/sqm
L404030C	Pedestal, on request	on request
<b>System construction walls</b> <i>(May not be damaged. You must remove anything you apply to the walls completely without leaving any marks or damage)</i>		
L204006C	System partition wall element with 3 mm hardboard filling, white	34,61
L204007C	System partition wall element with 3mm hardboard filling, white	34,61
L204026C	System partition wall element with 3 mm hardboard filling, black	34,68
L204027C	System partition wall element with 3mm hardboard filling, black	34,68
L204108C	System partition wall element with transparent acrylic glass panel	108,00
L404040C	door for system wall, white, lockable	84,36
L404041C	door for system wall, light grey, lockable	84,36
L204001C	Increasing of system wall by 0.5 m	23,79
L204002C	Increasing of system wall by 1.0 m	34,80
L204011C	reinforced system wall element for installation of screens, exhibits, etc.	67,05
L204020C	Chipboard cladding	38,93
L204032C	Curtain for system walls, grey	31,20
<b>Signage</b>		
L407022C	Fascia board, white, per meter, measurements depending on stand version	23,79
L407023C	Fascia board, coloured, per meter, measurements depending on stand version	27,04
L407031C	vinyl letters, black, approx. 10 cm high	3,24
L407032C	digital print/sqm print on wall partition. Please order the relevant additional item for other carrier material.	99,00
L407033C	carrier material - Foamex - for digital print	28,00
L404911C	working hour	91,93
<b>Waste collection</b>		
3240101C	Waste bag, grey, Mixed waste, 60 l	6,18
3240102C	Waste bag, grey, Mixed waste, 120 l	12,36
3240103C	Waste bag, Paper and cardboard, 120 l	7,93
3240104C	Waste bag, Glass (clear), 120 l	7,93
3240105C	Waste bag, Glass (green and brown), 120 l	7,93
3240106C	Waste bag, Light-density materials, 120 l	7,93
3240107C	Mobile container, Mixed waste, 1.1 m <sup>3</sup>	148,94
3240108C	Mobile container, Light-density materials (cardboard/foil), 1.1 m <sup>3</sup>	73,95
3240109C	Container, Construction waste, 10 m <sup>3</sup>	1.177,29
3240112C	Bulky goods	157,49
	Unannounced waste left behind	on request
3240113C	TIP: To keep unauthorised people from disposing their waste in your container, we would suggest that exhibitors buy a lock and chain. Lock and chain rental cost is 26,78 EUR.	26,78
<b>Basic water and waste installations</b>		
<b>Water supply and outflow</b>		
3120103C	Water connections Ø15 mm with stand stopcock, water outlets Ø40 mm, incl. water consumption	331,66
3120101C	Water connections Ø15 mm with stand stopcock, incl. water consumption	161,71
3120102C	Installation water outlets DN 40	169,95
<b>Items for hire, excl. fitting</b>		
3120201C	Swivel taps	25,75
3120202C	5 litre water heaters w. WST fitting	43,26
3120203C	21 kW flow heaters	112,27
3120204C	Sink units (1 sink, 1 drainer, 1 base unit)	62,83
<b>Fitting charges</b>		
3120301C	Wash basin connection	63,86
3120302C	Single sink connection	63,86
3120303C	Double sink connection	75,19
3120304C	5 litre water heater connection	51,50
3120305C	Flow heater connection	63,86
3120306C	Coffee machine connection	63,86
3120307C	Combi kitchen connection	75,19
3120308C	Container connection	107,12
3120309C	Dishwasher connection	85,49
* Connections shared between multiple fixtures, multiple connections for single fixtures and single connections shared by multiple stands are not permitted. Individual quotations are available on request. *A 50% surcharge is levied for open-air fittings. Outdoor connections are disabled when there is frost.		
Water and waste water installations can only be installed above floor in all halls.		